



Federation for **ED**ucation in **EU**rope
Fédération Européenne Des Ecoles



EUROPEAN MASTER'S INTERNATIONAL PRIVATE BANKING

Looking for a challenging, elite career? The careers opportunities offered by the financial sector, and especially the international finance sector, are as varied as its clients.

Private banking clients require a special approach. The Master's in International Private Banking provides students with the technical, sales and professional skills needed to assume high-responsibility roles serving the needs of such clients. Integrity, reliability and credibility are essential for those aspiring to develop careers in the sector.

Private banking offers a range of opportunities and excellent career prospects. Through hands-on experience during the programme, students learn to analyse the business environment and make and implement recommendations – a real asset when it comes to finding employment in the sector.

✓ CAREER DESTINATIONS

- Client Manager for business, banking or lending institutions
- Financial Analyst
- Management Auditor
- Company Treasurer
- Portfolio Manager
- Wealth Manager



KEY SKILLS

- Understand European models and their characteristics in the business context
- Have a basic understanding of economic analysis and strategic governance
- Have an advanced knowledge of the workings of international financial markets and the exchange market
- Master legal, tax and international bank management tools
- Manage customer relations, financial assets and wealth

Designed by experts and professionals in the field, the European Master's in International Private Banking is a targeted, up-to-date and hands-on programme that provides students with the skills sought by contemporary employers and clients in the sector. Programme graduates acquire a range of commercial and technical skills needed for successful career growth.

EUROPEAN MASTER'S

International Private Banking

120 ECTS credits



Admission requirements

The European Master's in International Private Banking requires:

- either prior completion of a European Qualifications Framework (EQF) level-6 degree (180 ECTS credits);
- or official validation of equivalent experience (at least one year's recognised sector-relevant experience).

PROGRAMME CONTENTS

1 - Mastering the Basics

This module ensures students:

- are familiar with the full range of economic organisations and present-day economies;
- understand the impact of low inflation;
- understand and can use financial data;
- understand the nature of business relations and the relationship between law and ethics; are aware of moral responsibility in business;
- can apply and interpret analytic techniques during the decision-making process;
- can use professional techniques to collect information and use it to solve financial problems.

2 - Financial Assets Evaluation Tools

This module ensures students:

- are familiar with the organisation and characteristics of the main financial markets;
- understand how the main indexes are calculated;
- understand the exchange market, currency strategies and hedging;
- are familiar with instruments relating to borrowing and can analyse the variables that influence their performance;
- can assess different types of borrowing by applying the correct duration and convexity formulae;
- are familiar with bond portfolio strategies;
- understand derivatives in a dynamic context and have a solid knowledge of portfolio protection, risk control and asset allocation.

3 - Legal, Tax, Management and International Private Banking Tools

Based on two modules, this unit ensures students:

- have the basics of international banking and finance law;
- understand the legal principles and laws governing and impacting on national and transnational commerce;
- understand banking operations: money laundering prevention, borrowing activities and investment funds;
- are familiar with international tax principles;
- understand portfolio management and have and be able to use market knowledge so as to take effective decisions;
- can manage relations with private banking clients;
- can analyse and manage assets and adapt services to specific client portfolios;
- understand wealth management techniques associated with potential liquidity events; understand tax implications, property planning and behavioural factors;
- are familiar with investment products.

4 - Professional Experience

A strong point of FEDE European master's degrees is the requirement for students to consolidate their learning and gain a careers head start through hands-on work experience.

The first-year professional project addresses management issues encountered during an internship or the work portion of sandwich training. The student produces a dissertation outlining the strategy adopted and the strategic tools employed.

In the second year the student undertakes a three-month internship and produces a professional dissertation on issues affecting the international private banking sector. The student analyses a business's environment and makes orientation and strategic recommendations.

The two dissertations are presented orally.

5 - Businesses, Competition, and Europe

This module ensures students:

- are conversant with issues surrounding concepts of business, competition and markets, as defined by EU legislation and decrees issued by the Court of Justice of the European Union;
- can demonstrate the importance of changes to rules concerning the behaviour of companies and concentrations between undertakings;
- know the role of the authorities in charge of applying business competition rules;
- are familiar with processes to ensure products comply with European internal standards.

6 - Modern European Language

This module ensures students:

- have CEFR level B2 (writing and speaking) in a modern European language.

It results in the awarding of the FEDE Language Certificate; the Certificate is based on the CEFR and is recognised by the IFEF.

For more information:
<https://www.fede.education/fr/nos-diplomes/>

